

SAIC is looking for a self-starting, articulate, high energy, innovative leader to serve as our corporate representative to Virginia Tech. Over the last 3 years SAIC has invested over \$1M in various VT research programs, teamed with VT on new business ventures and brought federal government leadership together with the leadership of VT to enhance collaboration.

JOB DESCRIPTION: The position is responsible to the Senior Vice President of the Homeland and Civilian Solutions Business Unit (BU). However, the person selected for this position will serve as a liaison to all SAIC BUs that serve in the Defense, Intelligence, Civilian, State & Local and Commercial marketplaces.

Responsibilities:

- " The Blacksburg based representative to Virginia Tech for SAIC
- " Responsible for our office in the Research Park
- " Oversee and manage annual research budget to various VT departments of \$200-\$250K
- " Conduct quarterly financial and status reviews on research investments and work with SAIC University Relations office and Corporate CTO office
- " Support SAIC recruiters and recruiting efforts on campus
- " Support special events such as tradeshow, meetings with Deans and the Administration
- " Meet routinely with Deans and other University leader to learn about current and future research programs that may be of interest to SAIC
- " Support new business proposal efforts between SAIC and VT
- " Serve as the liaison between VT-ARC and SAIC for contracting opportunities
- " Work with local Blacksburg and New River Valley business community to support and find new business opportunities for SAIC
- " The ideal candidate will also have experience and capability in web design, web based newsletters and web content management
- " Support to BU MARCOMM team for marketing materials and tradeshow

EDUCATION/REQUIRED SKILLS: Bachelors degree in Business, Communications, Marketing or Public Affairs.

- " 3-5 years working experience in marketing, communications, public/private sector development or public relations
- " Must be able to work in Blacksburg, VA and travel to Northern VA 1-2 times a month
- " Superb written and oral communication skills (will require examples)
- " Experience in working with higher education or public sector leadership
- " Above average skills in MicroSoft Office

Additional qualifications:

- " Experience and knowledge of working with VT leadership and various departments

DESIRED SKILLS: Masters degree a plus, Degrees from VT a plus. Marketing & communications experience and managing web content and design.

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SAIC: From Science to Solutions